



## Senior Campaign Manager – Transportation & Clean Energy Job Description

### The Organization

Generation180 is a national non-profit organization based in Charlottesville, VA. We inspire and equip individuals to take action on clean energy. We create opportunities for new voices to be heard as clean energy advocates and invest in their growth as leaders.

Momentum for clean energy and climate action is at a high point and growing -- putting us on the verge of a cultural and economic shift away from fossil fuels toward cleaner, healthier, more equitable future for everyone. Generation180 works to accelerate this shift by providing individuals with clear pathways to action and popularizing a new narrative of agency and hope that says:

- Your energy matters: you can take steps right now that will make an impact and accelerate our transition to clean energy.
- Together, we've got this: the solutions are ready and 100% clean energy is possible; the transition is happening and we're making progress. The time to engage is now.
- A new, clean energy future can be more just and equitable, lifting up communities that disproportionately suffered under the fossil-fuel economy. We are demanding that it be so.

Generation180 runs scalable campaigns using creative communication and organizing strategies rooted in behavioral science that inspire people to act. Current campaigns include:

- Electrify Your Ride: a campaign that educates consumers, policymakers, and the media about electric vehicles (EVs) and equips EV enthusiasts to be effective ambassadors.
- Solar For All Schools: a campaign leading a movement of schools switching to solar through education and advocacy.
- Electric School Buses: a campaign helping school decision makers, policymakers, and the public understand how to electrify buses as soon as possible.
- Flip The Script: a program that deploys creative communications across a variety of platforms telling motivating, compelling clean energy stories.

Generation180 is helping to spur a movement that will speed up the transition toward a more equitable clean energy economy. To learn more, please visit our website

[www.Generation180.org](http://www.Generation180.org)

## Your Opportunity

Transportation is the leading source of addressable carbon emissions. As a member of the Generation180 Electrify Your Ride team, you will have a direct impact in helping accelerate the transition to electric vehicles.

Electrify Your Ride inspires and educates consumers, policymakers, and the media about electric vehicles and equips electric vehicle enthusiasts to be effective ambassadors. If you're an energetic, creative thinker who gets things done, and are passionate about the transition to clean energy, then this is the place for you!

## Your Role

The Electrify Your Ride Senior Campaign Manager joins the team at a crucial time as we expand our work in both Virginia and North Carolina. The Senior Campaign Manager will work closely with the Program Director to continue to grow the Electrify Your Ride program both nationally and in the select target states.

The Senior Campaign Manager is responsible for supporting development and execution of the Electrify Your Ride strategic plan to accelerate the adoption of electric vehicles. Key activities include electric vehicle awareness building initiatives, ambassador leadership development programs, equitable pro-electric vehicle policy advocacy, partnership outreach, and development and support of future state-based program staff and management of program intern(s). Primary regional focus is Virginia and North Carolina.

## Your Responsibilities

- Organizing, Outreach, and Engagement - Mobilize, activate, and grow Generation180's engaged network of electric vehicles owners ("EV Ambassadors"), developing and delivering training opportunities and expanding library of relevant resources.
- Lead Pathways for Engagement in Virginia and North Carolina- In collaboration with our Director of Engagement, develop opportunities for electric vehicle advocates to engage, to include user generated content initiatives, social media campaigns, in-person events, etc.
- Strategy Development and Performance Analytics - Drive and coordinate the Campaign's strategic vision, developing and executing growth strategies while tracking achievable and stretch goal metrics.
- Support Equitable Pro-EV Policy – Advocate for equitable policy to increase the accessibility of electric vehicles. Stay up to date generally on relevant local, state, and Federal policy initiatives. Collaborate with key allies to develop and implement strategies and tactics to advance these policies.
- Partnership Developments and Relationship Building – Identify, develop, and manage long term strategic partnerships to amplify complementary efforts. Support to include representing Generation180 in conferences, both as an attendee and panelist.

- Research and Analysis – Develop original research and analysis, providing comprehensive reports highlighting relevant electric vehicle consumer sentiment, equitable policy recommendations, and segment opportunities / challenges.
- Program Development - Play key role in the development (from concept development to execution) of new initiatives and program pilots.
- Support Cross Functional Teams – Work collaboratively among Generation180 teams as needed. Support future state-based program staff and management of program intern(s).

### Desired Qualifications

- 7 + years of relevant experience in organizing advocacy/issue-related campaigns
- Strong interest in the areas of mobility, transportation, sustainability, climate change, clean energy, environmental justice, or a closely related field.
- Established professional network in Virginia and/or North Carolina.
- Demonstrated knowledge of electric vehicles and e-mobility issues.
- Effective relationship-building skills, including experience working across sectors and organizations (i.e. volunteers, corporations, legislators, academia, etc.), often with non-traditional partners, to build large, coordinated efforts that drive strong outcomes.
- Creative, flexible, positive attitude with a good sense of humor and entrepreneurial spirit.
- Motivated, self-starter with the ability to take initiative, develop ideas, and see them through to implementation.
- Experience working with teams that have a rich mix of talent, backgrounds, and perspectives.
- Strong verbal and written communications skills, enjoys public speaking.
- Attention to detail with strong organizational and time-management skills.
- High performance marketer, with a passion for storytelling and developing compelling messages. An understanding of multi-channel marketing strategies is ideal.
- Support of Generation180's mission.
- Strong, demonstrated commitment to diversity, equity, and inclusion.

### Organizational Culture

We are a team-oriented organization. Generation180 employees enjoy a positive, fun and collaborative work environment and have the opportunity to make significant impact on the planning, execution, and growth of the organization.

- Generation180 staff has regular social events together (virtual and in-person), including staff retreats.
- We walk the talk and encourage use of local energy and low-carbon choices at home and work.
- We encourage work-life balance and allow staff to flex hours during the week.
- We welcome diversity and unique experiences and perspectives, including women, people of color, and LGBTQ individuals.

## Compensation & Benefits

- Compensation range is \$65,000-\$80,000 based on experience. We welcome candidates from a wide range of backgrounds who have the skills to fulfill this role—regardless of compensation history.
- Generation180 offers generous benefits. Full-time employees receive 4 weeks of vacation, 12 sick days per year, and 11 holidays. Health, dental, and life insurance are provided along with HSA contributions and reimbursement for vision expenses. Additional benefits include retirement contributions, paid parental leave, childcare reimbursements, professional development funds and leave, electric vehicle purchase incentive and more.

## Location

The Generation180 office is located in downtown Charlottesville, VA and we work east coast hours. We prefer candidates willing to work in Charlottesville, but will consider remote work in North Carolina or Virginia.

## COVID Safety

Everyone on the Generation180 team is fully vaccinated. We require that all new team members be vaccinated too. We are following all local, state, and national guidelines.

## How To Apply

Position open until filled. Please submit a resume and cover letter specific to this position to [careers@generation180.org](mailto:careers@generation180.org). Include “EYR Senior Campaign Manager” in the subject line of your e-mail.

*Generation180 is an Equal Opportunity Employer and is seeking a diverse slate of candidates for formal consideration. Applicants with unique experiences and perspectives, including women, people of color and LGBTQ individuals are encouraged to apply.*