# **Brand Book**



### Welcome!

Whether you're new to Generation 180 or an old friend, a review of this book is always welcome. This document serves as a foundation to help us align in our mission, communicate with a unified voice, and engage our audience to drive meaningful change.

### Who we are

We are a nonprofit working to inspire and equip people to take action on clean energy in their homes and communities.

### **Our values**

### **Optimistic and Solutions Oriented**

Our program objectives are rooted in hopefulness and meaningful outcomes for all.

### **Belief and Trust in People**

We believe and trust that people will take action for good – while using the best of behavioral science to reinforce their decisions.

#### **Culture of Abundance**

We value collaboration, embrace a spirit of generosity, and work to make sure there is enough for everyone.

### **Bold Creativity**

We are open to new and creative solutions and lead with memorable design that inspires.

### **Our mission**

For over a century, America has been tethered to fossil fuels without freedom to choose how to power homes and communities. But now, we're in a new energy era. The solutions are clear and our window for action is narrowing. We need to mobilize Americans at an unprecedented pace to embrace and demand a clean energy future.

So, how do we do that? We take a fresh approach to climate advocacy. We lead with solutions-focused messaging around clean energy progress, rather than fear, alarm, or despair. We lead national campaigns, share inspiring stories, and equip individuals to become clean energy champions across the country. We scream from the (solar-covered) rooftops, "Your Energy Matters!"

### Our programs

#### Flip the Script

We are flipping the script on the climate change narrative by sharing success stories of real people enjoying the benefits of clean energy. Our creative content, data-driven reports, newsletters, videos, and more help communities and decision-makers understand the what, why, and how of the clean energy transition. Across all programs, we amplify fresh, diverse voices and unexpected messengers to normalize clean energy in all walks of life.

#### **Electrify Your Life**

Millions of Americans can now fully electrify their homes and vehicles and save on energy costs where they work, live, and play. We are raising awareness about the benefits of clean energy – including incentives in the Inflation Reduction Act – while equipping individuals to become ambassadors and policy advocates. Our expertise in the science of behavior change enables us to break down barriers to make clean energy policy and action more accessible to everyday Americans.

#### **Electrify Our Schools**

We lead a nationwide movement of K-12 schools powering their buildings and transportation with clean energy. Clean energy helps schools significantly reduce energy costs, enhance student learning, and foster healthier communities. This program provides resources and technical assistance, shares success stories, supports and connects school leaders, and advocates for stronger clean energy policies.

# Messaging

Lead with human stories, not facts and figures. Find common ground and shared values. Speak in simple terms — no jargon here. Generation 180 has one voice, and we all need to speak it.

### **Our voice**

WHILE OUR SUBJECT-CHOICE AND TONE MAY CHANGE BASED ON OUR AUDIENCE, OUR UNDERLYING VOICE SHOULD REMAIN CONSISTENT

### **Empowering**

We are focused on enabling individuals and communities to take actionable steps toward clean energy solutions. To do that, we need to empower people, emphasizing the power of personal and collective action in making a significant impact on climate change.

### **Optimistic**

Our content is filled with hope and positivity, aiming to inspire people by highlighting actionable solutions and success stories in the clean energy movement.

### Friendly/Approachable

The voice is informative but approachable, providing clear and accessible resources (in layman's terms) to help people understand the benefits and pathways to adopting clean energy practices in their lives and communities.

### **Our tagline**

### Your Energy Matters

# Our audience

We need a lot of people to make this happen. But if we speak to everyone, we get through to no one. Our messages are specifically tailored to uplift our audiences exactly where they're at. We do not shame those who are unable to take clean energy action.

### **Clean Energy Leaders**

SCHOOL LEADERS IN CLEAN ENERGY / EV OWNERS / CLEAN ENERGY ADOPTERS

Our audience is made up of people deeply moved by the urgency of climate change, reflecting the concerns of 76% of Americans. They are eager to take meaningful action, driven by a strong desire to make a difference despite sometimes feeling overwhelmed. They embrace clean energy technologies (or want to) in their personal lives and want to get engaged in a clean energy community.

### **Clean Energy Curious**

SCHOOL LEADERS / EV CURIOUS / HOME OWNERS

These people are aware of the importance of addressing climate change but are still learning about their own impact and what steps they can take. They are moderately interested in the transition to clean energy, feeling a growing curiosity and openness to discovering more. While they are beginning to consider adopting solar and electric vehicle technologies, they may have questions or uncertainties about these options - that's where we come in.

TO READ A DETAILED
BREAKDOWN OF EACH OF THESE
PERSONAS HOP ON OVER TO
THIS PAGE 7

## **Visual Identity**

Look good, feel good. We want people to look forward to seeing our newsletter, booth, social post, or letter. With a glance, they can say, "That's Generation 180!"

### Logo

Our power button embodies the power of the individual - what we're all about. Our name speaks to 'us', the generation that's going to turn this situation around by 180 degrees. We're taking it from climate doom and gloom to clean energy optimism.



### Logo usage



Generation 180



Generation 180



**Generation180** 



(\*) Generation 180

Logomark











### **Program logos**

Use these logos when you'd like to highlight Generation 180's name and the programs on items like reports or press releases.

- **Ü** Generation180 / Electrify Our Schools
- **Our Life Our Life**
- **U** Generation 180 / Flip the Script

### **Typography**

We use these three typefaces, offering endless possibility: Reader, Apercu, and Tiempos.

### Reader

Primary typeface used in various branding elements.

**DIGITAL ALTERNATIVE:** Arial

### APERCU MONO

Perfect for small settings such as photo captions or number details for a print piece.

**DIGITAL ALTERNATIVE: ROBOTO** 

### Tiempos Text

Ideal for longer sections of text, such as blog articles or biographies of team members.

**DIGITAL ALTERNATIVE:** Times New Roman

### Typography in use

### We are a nonprofit working to inspire and equip people to take action on clean energy.

MAY 01, 2024

A world powered by wind, water, and sun is not only possible — it's already happening. We're helping to accelerate this transition to renewables and usher Americans into the New Energy Era.

READ THE FULL STORY







### **Colors**

We use energetic and uplifting colors that brand everything from our business cards to website. These colors are essential in keeping our look branded and put-together.

#### **Dark Blue**

PMSU 280U CMYK

94, 87, 36, 25

RGB 43, 52, 95

HEX 2B345F

#### Navy

PMSU 7692U

CMYK 76, 51, 26, 9

RGB 76, 107, 139

HEX 4C6B8B

#### **Orange**

PMSU

CMYK

RGB

HEX F6772

#### **Sky Blue**

PMSU

CMYK 62, 15, 0, (

RGB

HEX 4EB1E9

#### **White**

CMYK 0, 0, 0, 0

RGB 0, 0, 0

HEX 00000

#### Lime

PMSU 2975U

CMYK

20, 0, 100, 0

RGB

217, 225, 0

HEX D9E100

#### **Light Blue**

PMSU 656U

CMYK

5, 0, 0, 0 RGB

237, 247, 253

HEX EDF7FD

#### **Bus Yellow**

PMS

CMYK 1 31 100 0

RGB 243.174.0

HEX F3AF00

#### **Solar Yellow**

PMSU 3965U

CMYK 0, 67, 93, 0

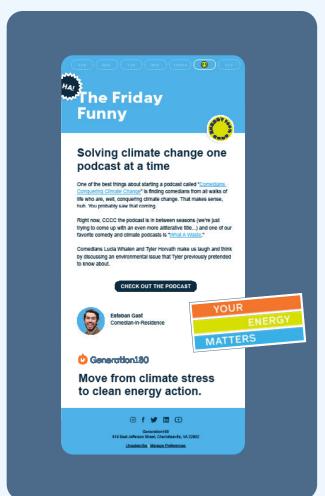
RGB 246, 119, 45

HEX F3F1A5

### Program color usage

#### **Generation180 + Flip the Script**





#### **Electrify Your Life**





#### **Electrify Our Schools**





# Thank you for being a clean energy leader.

Keep this book close by and if you run into any questions, please reach out to one of us.

#### **MESSAGING**

Kay Campbell kay@generation180.org

#### **VISUAL IDENTITY**

Bri Graves bri@generation180.org

